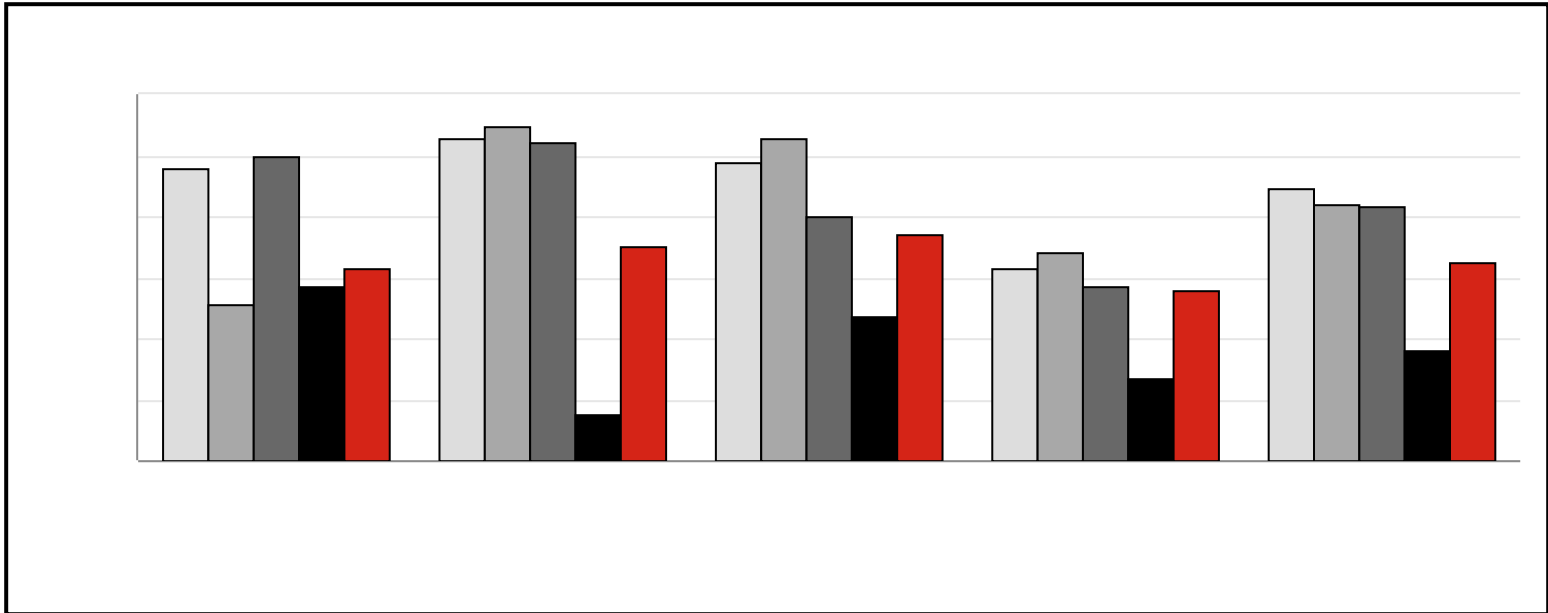


gross margin rate &°



\$%! & ° "† , () *# + # ,



| Fiscal Year | 1Q | 2Q | 3Q | 4Q | Year |
|-------------|-----|-----|-----|-----|------|
| 2023 | ~18 | ~15 | ~12 | ~10 | ~14 |
| 2022 | ~22 | ~20 | ~18 | ~15 | ~19 |
| 2021 | ~25 | ~23 | ~21 | ~18 | ~22 |
| 2020 | ~20 | ~18 | ~16 | ~14 | ~19 |
| 2019 | ~23 | ~21 | ~19 | ~17 | ~20 |

*! 42550&4.1 4&8 .5(20 376) ' ;) .8) .1 , 42550&4.1 #&^5^55† 2562+#&^5) 2/845' ; #&^5'

#274*†\$84 *65† 2152/) &8) ž.18†(.&/#880*1685+^) 9.6 6* %"#* (746*5&1) Ž: (-81, *† 200.5521"

"&56%3) &8) † /, fl, † i fi